

A World of Difference

Managing your international insurance programme

Distinctive. Choice.



JLT INTERNATIONAL NETWORK



Distinctive. Choice.

JLT is an international group of Risk Specialists and Employee Benefits Consultants and one of the largest companies of its type in the world. We offer a distinctive choice to our Clients and partners through our combination of independence, scale and specialism.

As an independent business, we are able to operate with autonomy and flexibility. We have the scale to provide solutions to the complex demands of the world's leading companies and to deliver global servicing whilst recognising that the needs of each of our Clients are unique. By developing highly specialised services, we provide our Clients with a depth of expertise and experience.

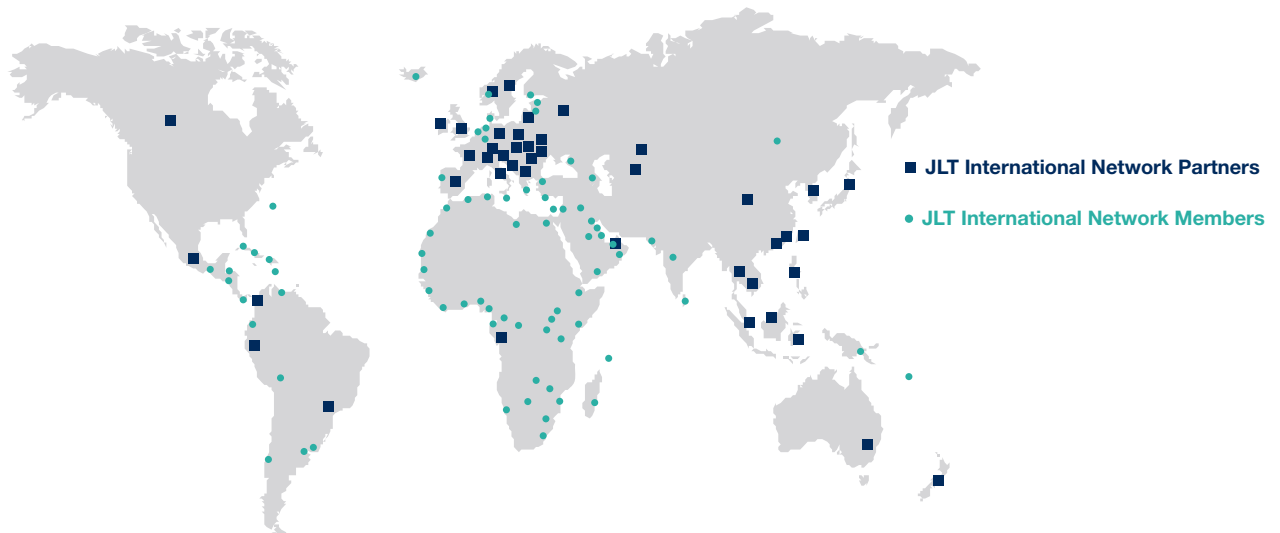
The value we create is driven through the personal determination of our 6,200 highly motivated and skilled people.



JLT International Network

Introducing the JLT International Network

The JLT International Network is a combination of owned, partly owned and non-owned broking and employee benefit consultancy operations in over 130 countries worldwide. It is key to JLT's retail service proposition to multinational Clients.





JLT International Network Partners

SIACI SAINT HONORE (S2H), GrECo Group (GrECo), and Ecclesia Gruppe (Ecclesia) have come together with Jardine Lloyd Thompson (JLT), to sign an exclusive trading agreement, which encompasses compatible branding and alignment for mutual development of all insurance, reinsurance and employee benefits activities.

The new JLT International Network Partners in Europe now sit at the core of the JLT International Network, with the exclusive trading agreement forming a standard for future development in other key territories in which JLT wishes to be represented.

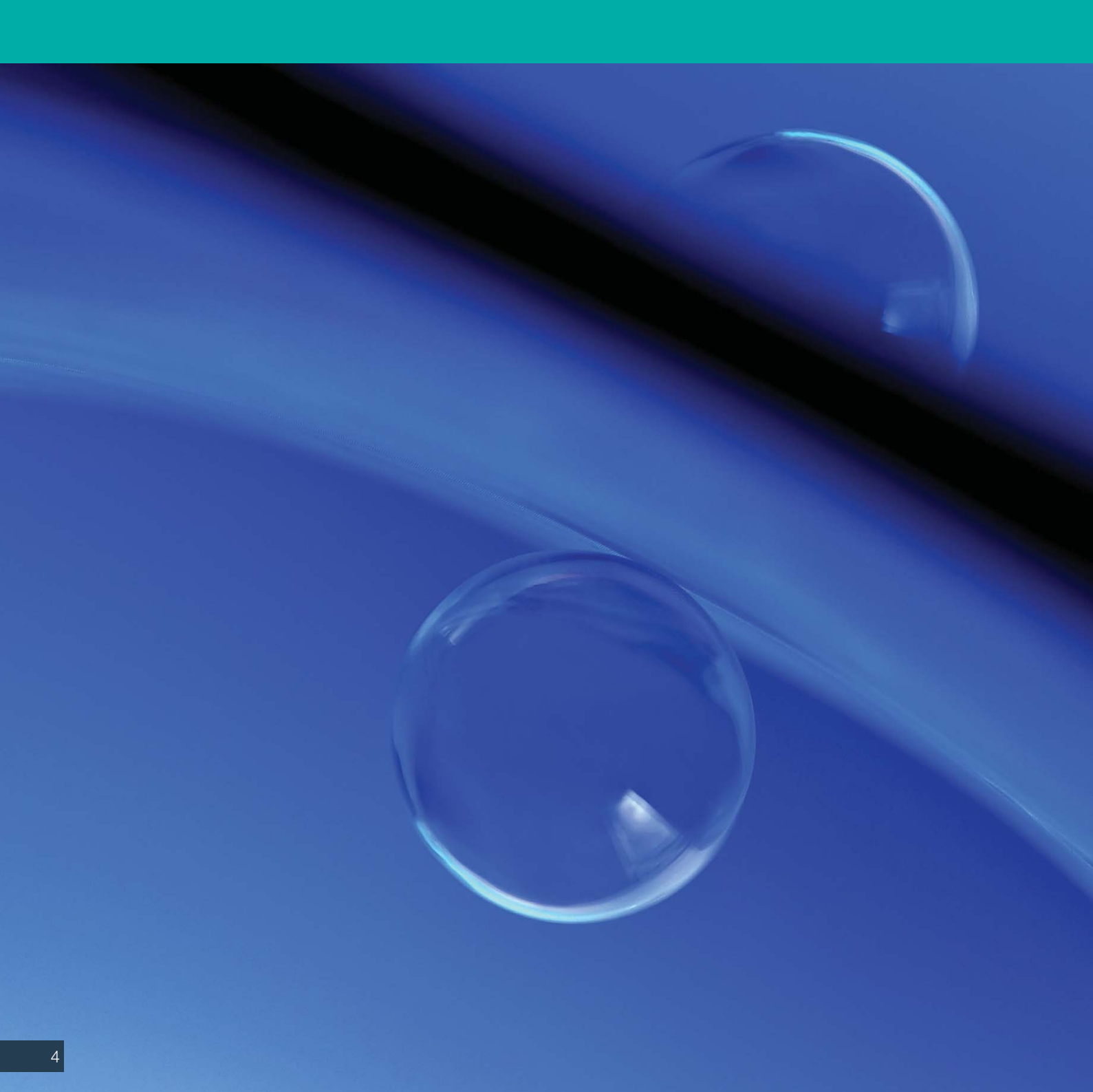
Further details of S2H, GrECo and Ecclesia can be found on www.s2hgroup.com, www.ecclesia.de, www.greco.at

JLT International Network Members

We choose our non-owned partners in the rest of the world for their knowledge, quality and capabilities. The majority of these relationships are longstanding: a track record of high-quality service and ability to work effectively as part of the JLT International Network.

Above all we choose our brokers for their strength and reputation in their market. We work only with those who are or have the potential to be the very best in their field.

We have a non-exclusive partner broker agreement in place with each of our principal JLT International Network Members.



USA

The JLT International Network acts independently in the USA, and has no single retail relationship.

JLT's strategic approach for our Clients with US interests is to partner with a large national or regional US broker, depending upon our Clients wishes, geographical location and industry specialist expertise, and uses a panel of the leading and regional independent brokers in this regard.

Service Model

We place you in control of your insurance programmes and give you the ability to use the JLT International Network in a way that best suits your objectives and requirements

Our flexible service models and style is adapted to meet Client needs; there is no set template for international service.

Best practices are shared across the JLT International Network, driving up the quality of service. Central auditing and management maintains standards and provides a built-in resource to resolve issues.



Management

A central team is ultimately responsible for the management and coordination of the JLT International Network. We do not take these aspects for granted but have active processes that improve communication and share best practice and key information. The team is on hand to quickly resolve potential issues that could affect our service.

At the core of our service proposition is a high level of knowledge in the management of global insurance programmes and of different countries' legal requirements and practices. Together with our flexible style this creates a better service experience – reducing the time our Clients spend devising, implementing and managing their international insurance programme.

Global Service Team

The central multi-lingual management team is the London-based hub of the JLT International Network.

This team comprises multi-national insurance management experts; it's all they do each and every day. As a 'knowledge centre' it provides a single reference point for the JLT International Network and its Clients.

Our knowledge of local insurance customs and practices, including legislation and technical matters is key to successful programme design and effective administration, for example policy issuance, premium tax and premium allocation/payment.

Our Values

All the members of the JLT International Network share the same values, which run right across the JLT group of companies.

First and foremost, our Clients' needs and objectives influence everything we do. We work as a team, building a partnership with you, based on trust, integrity and mutual respect. From that flows a commitment to excellence in every area of our business.

To Sum Up

The JLT International Network offers a comprehensive worldwide network with a difference:

We give our Clients control – both of their insurance programmes and the ability to use the JLT International Network in a way that best suits their objectives and requirements.

We provide flexibility – with service models and style adapted to our Clients' needs.

We provide global coverage – Clients are presented with quality overseas broker representation world-wide.

And furthermore... the service is equally attentive to local and head office needs. Best practices are shared across the JLT International Network, driving up the quality of service. Central auditing and management maintains standards and provides a built-in resource to resolve issues.

To Learn More

If you would like to know more about our distinct service offering please contact:

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